

## **BIOGRAPHIC INFORMATION – STEPHEN FRAYSER**

### **WORK EXPERIENCE**

- Executive Director, STAR Park, Texas State University (November 1, 2012 – Present)
  - STAR Park: 38 acre planned research park
  - STAR One technology business incubator and collaboration facility
    - Opened November 5, 2012
    - EDA construction grant of \$1.85 million
    - 4 tenant firms
    - University Research Service Center for advanced polymers and nanomaterials
    - One stop assistance center
      - STAR Park team
      - Office of Commercialization and Industry Relations
      - Small Business Development Center
- Principal, Frayser & Company (May 1, 2012 – Present)
  - Consulting practice providing assistance to new business startups, economic development projects and technology business incubation initiatives
- President, University of Nebraska Technology Park LLC (April 1, 2003 – June 30, 2012)
  - Nebraska Technology Park: 155 acre planned research park
    - 18 companies
    - Approximately 3,000 new and retained jobs
    - \$68 million in new capital investment
  - Technology Development Center
    - Technology business incubator and collaboration facility
    - 39 firms assisted through incubation programs
  - Major accomplishments
    - Creation of the \$1.5 million Cabelas Endowment providing 16 scholarships per year for low to moderate income students and dedication of 30 acres for student experiential learning
    - Successful legislative efforts resulting in: (1) creation of a refundable R&D tax credit; (2) formation of a statewide equity capital network; (3) exemption of biochips from sales/use taxes; and (4) funding for an industry consortium managed electronics testing/engineering center
    - Led due diligence and negotiations efforts resulting in equity investments in three firms in the research park (one successful exit executed)
- Office of Technology Transfer, University of Nebraska – Lincoln (November 3, 1997 – March 31, 2003)
  - Interim Director of Technology Transfer (September 7, 2001 – March 31, 2003)
  - Marketing/Technology Transfer Associate (November 3, 1997 – September 6, 2001)

- Director of Economic Development, City of Lincoln, NE (June 24, 1991 – October 29, 1997)
  - Loaned Executive to the Lincoln Partnership for Economic Development January 1, 1996 – October 29, 1997)
    - City economic development department privatized through a new public/private partnership
  - Director of Economic Development (June 24, 1991 – December 31, 1995)
- Deputy Director, Nebraska Department of Economic Development (September 1, 1987 – February 28, 1991)

### **EDUCATION/AWARDS**

- MBA, University of Nebraska – Omaha (2009)
  - EvaJon Sperling MVP Leadership Award Honoree
  - International consulting project Riyadh, Kingdom of Saudi Arabia
- Graduate Work Political Science, Colorado State University (1975 – 1977)
  - ABD Natural Resources Administration and Planning
  - HHS Office of Education Public Service Fellow
  - Graduate Teaching Assistant
  - Graduate Student representative University Finance Committee
- Bachelor of Arts Political Science (Public Administration), Colorado State University (1975)
  - Graduation with High Distinction

### **PROFESSIONAL ACTIVITIES**

- Association of University Research Parks
  - Annual Meeting Program Committee
  - Annual Awards Committee
- Austin Chamber of Commerce
  - Advanced Manufacturing Special Interest Group
  - Federal Advocacy Council
- San Antonio Chamber of Commerce
  - Healthcare and Biosciences Committee
- University of Nebraska – Omaha
  - Executive MBA Alumni Association Board of Directors