

## ABSTRACT

### Commercialization Forum September 30, 2016 1:30 pm

#### How to Make it How to invest it How to save it How to lose it How to recover it

I'm going to *send* and you are going to *receive*. During this Forum, I'm going to accelerate the maturation of your business age to 45 years. In the blink of an eye you will be a generation older, but will continue to have the youthfulness of being a generation younger, chronologically. What a combination! What a blend of the best of the best !

Be efficient in the use of your time and resources. Don't be afraid to come up with new concepts or re-think the ideas of others or repair the results of former bad judgments. Be an ongoing source of encouragement, direction and guidelines that allows your efforts to be focused on *Achieving Success* rather than *Avoiding Failure*. Too, remember that your mind operates 24 hours a day and is more fertile during some periods of time than others. Learn to listen! Too, pay attention to your "gut ". This is really nothing more than letting your experiences organize your thoughts. And think about this... when you are discouraged because you just missed a deal that you had been pursuing for a year, remember, "it's the second mouse that gets the cheese!".....and finally, "When it's all said and done, there is usually more said than done"

## ABSTRACT

### Technical Seminar September 30, 2016 3:00 pm

**Come to the edge.....** I can't. I might fall. **Come to the edge.....** It's too high  
**Come to the edge.....**and they came, and we pushed them, *AND THEY FLEW !*

There is no better collection of words of encouragement than the above. It conveys positive emotions. It describes the essence of how to put opportunity into action regarding financial choices. These words also provides encouragement, in totally unrelated fields, such as habilitating non-verbal pre-school children, or in populations of non-ambulatory adults, whose skill of walking is being rehabilitated. The concept, literally, has no bounds. When, for example Benjamin Graham and Warren Buffett say that financial freedom is possible by following their investment policy and applying simple rules.....rules that do not require high qualities of insight and forethought..... they were talking about you, as students, and others, who are just beginning the wealth-building journey.

Take this mind-set home with you. You'll find daily challenges to be less foreboding and your awareness of opportunities, formerly unrecognized , to be frequent and refreshing . Moreover, the 4 categories of people I recognize to be "out there" in the financial world, viz., makers, spenders, savers or investors will be highlighted. And remember, if you have dug yourself into a financial hole..... Rule #1 is **STOP DIGGING !**

## R.C. THOMAS PROFESSIONAL RESUME

BA Degree Texas Christian University 1952-- Major-Geology, Minor-Math/Physics  
MA Degree U of Southern Mississippi 1969--Language Disorders  
PhD Degree U of Southern Mississippi 1972—Speech and Hearing Sciences

Oil and Gas Exploration with Gulf Oil Corp, 2 independent oil operators, self-employed  
Consultant, all domestic -53 years

Precious Metals exploration, primarily gold and silver, US and Costa Rica-5 years  
University Professor and Department Chairman, Speech and Hearing Sciences-6 years

Entrepreneurial Concepts: (1) Lok-Top Bottle (2) Central American Motor Imports  
(3) Nailati Legends Jewelry (4) Throw Away Razor Blade (5) Waist Watcher  
(6) Sentinel of Hearing.

Currently, working with a Texas State University team to develop the Sentinel of Hearing  
concept that is designed to provide comprehensive reduction of potentially harmful high  
intensity/long duration acoustic energy impinging on the skull.